



QUEST INFORMATION

This innovative method of **energy management** and **implementation or upgrade of ISO 50001** delivers savings systematically, quickly and permanently, and results in energy costs reduced by 5 – 15 % with an ROI of only about 12 months.

How does QUEST save 5-15% in energy costs?

▶ systematically

QUEST stands on the systematic integration of 3 pillars:

1. **Data:** our data analysis of your energy consumption provides quick feedback, every week, on how effectively you use energy -- whether you wasted it or saved it! We will teach you how to assemble and analyze this feedback on your own, and will provide you a suitable tool for it.
2. **Technology:** rather than recommend the purchase of expensive equipment, we achieve most technical energy reduction via the optimization of existing equipment, meaning lower investment and quicker ROI for your company. Our energy experts will recommend the right technical solutions for you.
3. **People:** much energy can be saved by changing human behavior via simple processes – usually low-cost or no-cost measures -- yet this factor is often neglected. We help form an “energy culture” in which your people have the tools, understanding and data to save your company energy.

▶ quickly

Energy savings of the first implemented measures are visible within a few weeks. The return on investment (including both our services and technical investment) is usually less than 1 year.

▶ permanently

QUEST energy saving measures are permanent: a measure implemented today saves energy not just today but tomorrow, next week, and next year. However, we aim for more than just immediate savings in your company; we also teach your people how to watch out for energy waste and seek savings as part of a permanent, constant process.

Where we implemented QUEST successfully?

ŠKODA



Audi



KNORR-BREMSE

How does QUEST work?

1. In-depth energy management analysis

In a 3 – 5 day comprehensive on-site review, we assess the savings potential in your company, suggest a set of organizational and technical savings measures, and quantify these savings and necessary investments (if needed). In most cases these measures do not require expensive, longer-term investment.

If our conservatively estimated analysis does not show at least 5% savings potential with a payback of 1-2 years, you are free to decide to continue the QUEST program or not. If you choose to discontinue the program we will not charge you for our initial analysis.

2. Implementation of saving measures

Right after the energy review, we will go through its results together with you and agree on specific energy savings goals, measures to implement and the time frame overall. We will help implement the measures that can be executed immediately to deliver immediate savings.

Over several months we will coordinate implementation of the suggested measures, regularly analyze energy consumption data and provide feedback of the achieved savings. We will organize regular workshops and meetings on your energy performance and train your employees on this process.

3. Provide expert support

Based on your needs, we will provide further expert support after the identified measures have been implemented. Our work won't end until you reach the goals that we set together and teach your people how to follow the new process on your own without our involvement.

What do is needed from you?

» genuine interest and engagement

For the QUEST program to be effective, it is critical that top management support the QUEST process and review energy performance feedback monthly (usually 15 - 30 minutes)

» responsible person – “Energy Champion”

We need to work with a dedicated person who is responsible for energy management and will be our primary contact/communication channel with your company. The cooperation with us will require approx. 4-8 hours per week of their time.



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